

# How BCG identified top Talent using HireQuotient

## The Summary



BCG deployed HireQuotient's tailored virtual interviewers to discover the most qualified candidates for their team. Using data-driven actionable insights, our skill-based assessment tool assisted them in identifying the top 10% of their talent pool.

## The Challenge



BCG interviews thousands of candidates every year to build capability across their teams. To identify the best profiles in such a huge pool of talent requires huge workforce hours leading to a long hiring cycle and less quality hires. This prompted BCG to look for solutions that could help them filter out the relevant candidates to interview & save valuable time.

## The Outcome



HireQuotient's virtual interviewers utilised skill-based assessments to score all the candidates on core consulting skills such as structuring, analysis, judgement, & synthesis. This helped the leadership focus on only the target personas for their openings leading to less turnaround time, high quality hires & a new way forward for the team for filling open roles.

## What our clients have to say about us

“HireQuotient has shown great flexibility in customizing solutions that fit our specific needs. I value their customer-centricity and the team's commitment to ensure that their solution has maximum impact on our recruiting processes.”



**Amber Grewal**

Managing Director & Partner, Chief Recruiting/ Talent Officer  
The Boston Consulting Group

## Key Insights from BCG CXO's



**Dinesh Khanna**

Global Chair – People Team at BCG

Observed highest bias in round one interviews

Need capability to conduct CV blind interviews

Urgency to shift to a competency based hiring model

## How HireQuotient helped BCG

**30-50%  
Reduction**

In interviews  
per hire

**10000+  
Hours**

Interview time  
saved

**>1000\$**

In interviews cost  
saved per  
candidate

**Rated 4.7+  
out of 5**

For 30k  
candidates

**Want to identify top talent at faster pace?**

Get full visibility in your talent pool.  
Book your demo now at [hirequotient.com](https://hirequotient.com)